Account Analysis, Capital Structure, Client Presentation, Client Relationship Management, Communication, Comprehensive, Corporate Finance, Due Diligence, Financial Markets, Financial Modeling, Financial Transaction, Maple, Market Analysis, Market Research, Mergers and Acquisition, Negotiating, Productivity, Proven Track Record, Senior Management, Team Leadership

**Elizabeth Harris**

**Contact Information:**

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**Professional Summary:** Highly accomplished Investment Banker with over 15 years of experience in financial analysis, mergers and acquisitions, and corporate finance. Proven track record of successfully managing high-profile transactions and providing strategic financial advice to clients. Known for strong analytical skills, exceptional client relationship management, and a deep understanding of financial markets.

**Education:** **London School of Economics (LSE)**

* MSc Finance and Private Equity
* Graduated: 2008

**University of Oxford (Russell Group)**

* BSc Economics, First Class Honours
* Graduated: 2006

**Professional Experience:**

**Goldman Sachs** *Director of Investment Banking*  
*London, UK*  
*2016 - Present*  
At Goldman Sachs, I lead a team of analysts and associates, managing high-profile M&A transactions and corporate finance projects. I provide strategic financial advice to clients, oversee due diligence processes, and negotiate terms to ensure successful deal closures. My expertise in financial modeling and market analysis has contributed to the firm's growth and client satisfaction.

* **Key Achievements:**
  + Led the successful acquisition of a leading technology firm valued at £500 million.
  + Managed a team of 10 analysts and associates, improving team performance and productivity by 25%.
  + Developed and implemented financial strategies that increased client portfolio value by 30%.
  + Recognized for exceptional client relationship management and negotiation skills.

**JP Morgan** *Vice President of Investment Banking*  
*London, UK*  
*2011 - 2016*  
In this role, I was responsible for managing M&A transactions, conducting financial analyses, and advising clients on strategic financial decisions. I worked closely with senior management to develop and execute financial strategies that enhanced client value and market positioning.

* **Key Responsibilities:**
  + Conducted comprehensive financial analyses and valuations for M&A transactions.
  + Advised clients on strategic financial decisions, including capital structure optimization and market entry strategies.
  + Negotiated deal terms and facilitated successful transaction closures.
  + Mentored junior analysts, providing guidance on financial modelling and market analysis.

**Barclays Capital** *Investment Banking Analyst*  
*London, UK*  
*2006 - 2011*  
As an Investment Banking Analyst, I gained hands-on experience in financial modelling, market research, and transaction execution. I supported senior bankers in managing client relationships and executing complex financial transactions.

* **Key Contributions:**
  + Assisted in the execution of several high-profile M&A transactions.
  + Conducted detailed market research and financial analysis to support transaction decisions.
  + Prepared financial models and valuation reports for client presentations.
  + Developed strong analytical and problem-solving skills.

**Skills:**

* Mergers and Acquisitions
* Financial Analysis and Modelling
* Corporate Finance
* Client Relationship Management
* Strategic Financial Advisory
* Market Research and Analysis
* Team Leadership and Development
* Negotiation and Communication

**Certifications:**

* Chartered Financial Analyst (CFA) Level III
* Financial Risk Manager (FRM)
* Advanced Financial Modelling and Valuation Certification